Message Text

UNCLASSIFIED
PAGE 01 SUVA 00315 100616Z
20 ACTION EA-07
INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /015 W
R 100532Z APR 74 FM AMEMBASSY SUVA TO SECSTATE WASHDC 2858 USDOC WASHDC
UNCLAS SUVA 315
E.O. 11652 N/A TAGS: BFOL FJ SUBJECT: PRIVATE TRADE OPPORTUNITY
1. 622/01/P0001
2. 040974
3. P EICHER
4. 622 FIJI
5. RID
6A. CABLE OR REPLY TO
6B. A S JAMESON SALES MANAGER MACHINERY
6C. CORAL ISLAND MOTORS POST OFFICE BOX 3179 LAMI FIJI
7. CABLE CORAL MOTORS TELEPHONE 311655
8
9. 102
9A. DIRECT SALE (RESALE)
10. DESCRIPTION UNCLASSIFIED
UNCLASSIFIED
PAGE 02 SUVA 00315 100616Z
3531612 3531620 - 0020 CONCRETE MIXERS CAPACITY

100-150 LITERS POWERED BY GASOLINE ELECTRIC OR DIESEL ENGINES OR WITHOUT ENGINES IF THS WOULD FACILITATE SHIPPING ESTIMATED VOLUME DLRS 20,000 A YEAR 3531998 - 0020 SITE DUMPERS 1 - 1-1/2 YARD CAPACITY FOR USE DUMPING CONCRETE IN ROAD BUILDING ESTIMATED VALUE ABOUT DLRS 20,000 A YEAR 3519310 - 0010 DIESEL ENGINES VALUES ESTIMATED DLRS 10,000 A YEAR 3561200 - 0010 PUMPS HYDRAULIC AND GRAVITY ESTIMATE

SALES DLRS 10,000 A YEAR

35482XX 0010 ELECTRIC HAND TOOLS OF ALL SORTS ESPECIALLY DRILLS ROUTERS PLANERS AND SAWS REQUIREMENTS 240 VOLT 50 HZ DOUBLE INSULATION ESTIMATED VALUE AT LEAST DLRS 10,000 A YEAR

CONTINUOUS SUPPLY OF CONSTRUCTION MATERIAL AND HARDWARE NEEDED FOR RESALE IN FIJIAN MARKET NEW TARIFF SYSTEM IN FIJI MAKES AMERICAN MACHINERY MORE COMPETITIVE FOR FIRST TIME BUYER WANTS SUPPLIER RESPONSES AS SOON AS POSSIBLE "CIF SHIPPED DIRECT TO SUVA " BUYER IS A DIVISION OF W R CARPENTER FIJI S LARGEST CORPORATION WITH EXTENSIVE INTERESTS IN ALL PHASES OF FIJIS BUSINESS ESTIMATED SALES POTENTIAL AT LEAST DLRS 70.000 POSSIBLY MUCH MORE IF US GOODS TAKE WELL TO FIJIAN MARKET REGULAR PURCHASES IN THE FUTURE ANTICIPATED FIRM CAPABLE OF SERVICING CURRENTLY IM-PORTS SELLS AND SERVICES BRITISH AND AUSTRALIAN LINES OF SAME PRODUCTS CARPENTERS REPRESENTS MANY US FIRMS SOLE FIJI REPRESENTATIVE OF FORD AND CHRYSLER. FENNELL

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Message Attributes

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